

Program Solutions  
That fit your business needs.



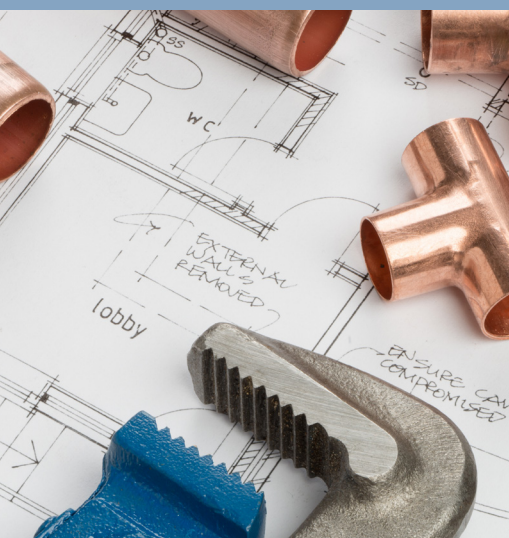
**Built on Relationships.**

Focused on Solutions.®



Property & Inland Marine





Creating customized program solutions for you.

We live in a fast-moving world with customers who want to do more online. Industry surveys show that insurance agents are increasingly asking for an easier way to do business with carriers. Great American's Property & Inland Marine Division has responded to this by providing technical solutions to increase efficiency and ease of doing business for our agents.



Today **8 in 10** Americans shop online\*



## Programs we specialize in:

### **Builder's Risk**

Built specifically to protect contractors and owners against property losses at their commercial, residential and renovation projects.

### **Contractor's Equipment**

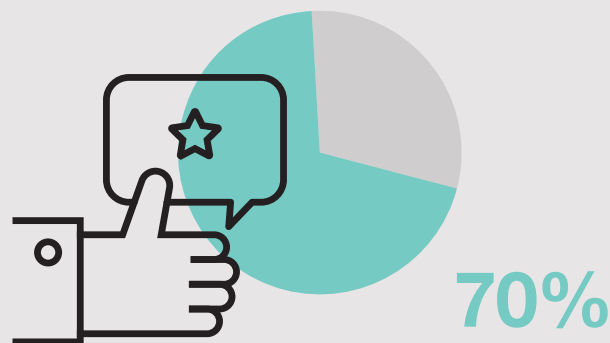
Provides coverage for overlooked expenses, as well as losses due to theft, vandalism, fire or other causes.

### **Motor Truck Cargo**

Provides broad protection against risks uniquely associated with transporting cargo.

### **Property and Inland Marine**

Provides a wide range of flexible endorsement options and customizable policies to fit each unique need for commercial inland marine, including cargo, contractor's equipment and builder's risk and commercial property.



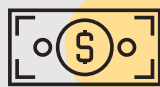
**70%** of Great American agents surveyed prefer quoting online and/or via binding authority over the traditional routes of email and/or phone.

## Program Business highlights

- Creating customized solutions for your business
- Targeting books of inland marine business
- Simple pricing and efficient issuance
- Helping you gain a competitive advantage in the industry
- Changing the way we interact with you, setting us apart from competitors

## Efficient online solution provider

- Delegated underwriting authority
- Automatic binding and issuance capabilities
- We have invested in the development of API's needed to integrate with our agents' systems to make policy quoting and issuing a seamless process.
- Automatic document delivery (transfer of policy copies)



**\$4.9** trillion

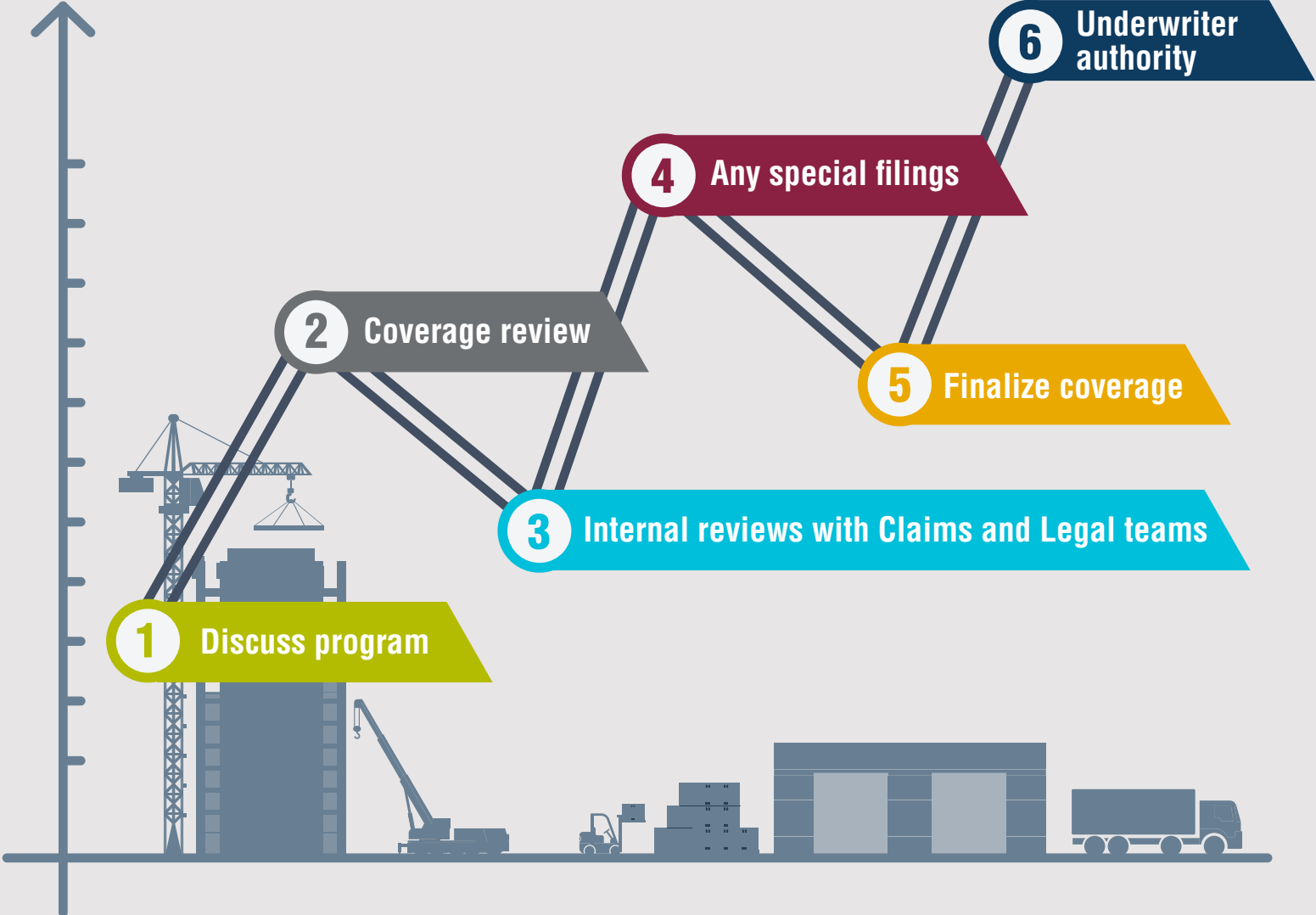


**50%** by 2025

In 2021, retail e-commerce sales amounted to **4.9** trillion U.S. dollars worldwide and projections show a growth of up to **50%** by 2025.\*\*

# GREATprograms<sup>®</sup>

Great American's Property & Inland Marine Division is committed to customizing insurance solutions for you.



## Why Great American?

**Solution Driven.** We don't just write policies. Our focus is to help you find the best insurance solutions for your clients, to write profitable business and capitalize on opportunities. You will engage in an unparalleled dialogue with our team that is based on a deep-seated knowledge of property and inland marine insurance.

**Specialty Focused.** Our team has an average of 19 years industry experience, so you'll get dedicated focus to property and inland marine coverage with expertise you can depend on. From underwriting to loss prevention to claims, we provide the knowledge to assist you in helping your clients.

**Service Minded.** You will get responsive service from locally placed individuals you can trust. You'll have access to decision makers in the field. We're an extension of you and support your relationship with your insured.

### **Put Great American to work for you.**

You can count on our experience and expertise. Great American Insurance Company is one of only two companies in the U.S. to hold an A.M. Best Rating of "A" or better for over 110 years and also be listed on the 2019 Property-Casualty Ward's 50<sup>®</sup> Companies for insurance company performance. That's financial strength you can rely on to protect what's important. Great American Insurance Company is rated "A+" (Superior) by A.M. Best (rating affirmed December 3, 2021).

### **Customer-Focused**

Interested in working with independent insurance agents and brokers, we create specialized insurance solutions for clients with mono-line property and inland marine coverage needs.

*When there's a claim, the last thing you need to be doing is searching all over for us. To make it as easy as possible, here is our Claims contact information:*

Email: [PIMClaims@gaig.com](mailto:PIMClaims@gaig.com) | Phone: 800-584-0835 | Fax: 800-811-4751

### **To learn more, contact:**

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for all the *great* you do®

Great American  
Insurance Company

**110+** years  
with an **A** or better  
rating by  
A.M. Best

\*<http://www.pewinternet.org/2016/12/19/online-shopping-and-e-commerce/>

\*\*<https://www.statista.com/topics/871/online-shopping/>

AM Best rating affirmed December 3, 2021. Ward Group®, 2020 Ward's 50 Property and Casualty Companies. Coverage is summarized. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. Policies are underwritten by Great American Insurance Company, Great American Alliance Insurance Company, Great American Assurance Company and Great American Insurance Company of New York, authorized insurers in all 50 states and the D.C. © 2019-2020 Great American Insurance Company, 301 E. Fourth St., Cincinnati, OH 45202. All rights reserved. 5709-PIM (07/22)